

# Prosci's Change Management Coaching Program For Managers



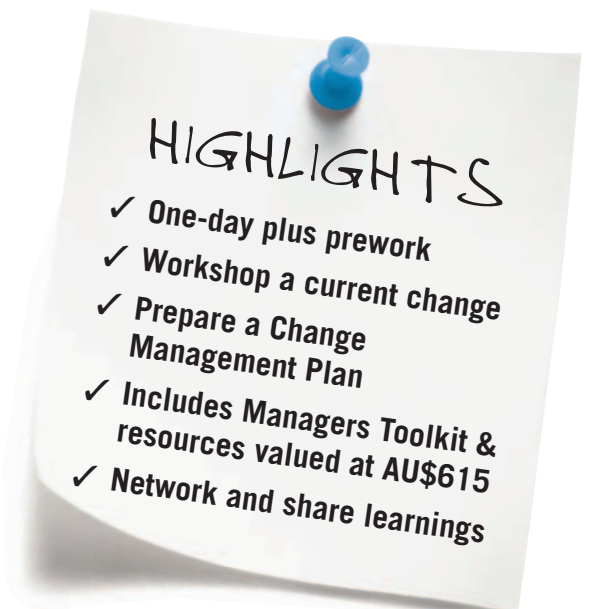
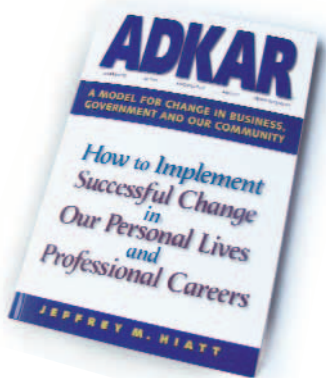
Equip managers to be confident and capable change leaders with practical tools and a Change Management plan for their team.

This practical, one-day workshop delivers the tools and step-by-step approach managers need to pro-actively lead the people side of change with their teams.

You will bring a current change you are implementing and apply Prosci's powerful, easy-to-use ADKAR® model and change tools for managers to develop a Change Management Coaching Plan for your team.

You will refresh your knowledge of communications, managing resistance and the role of managers and share your experiences of what works and what doesn't in change.

At the completion of the program, you will have a Change Management Coaching plan for your team for a current change and will be equipped with Prosci's proven, practical Change Management Guide for Managers to use for all upcoming changes.



## How you will benefit from attending

- Understand the critical importance of the manager in successful change;
- Apply Prosci's powerful, practical ADKAR® model to coach your team through change;
- Pro-actively lead change with proven, practical tools designed for managers;
- Learn techniques for avoiding and managing resistance;
- Create a Change Management Coaching Plan for a current change, ready to implement;
- Receive coaching from an experienced Change Manager;
- Network with & learn from colleagues.

Being Human is the exclusive Australian Primary Affiliate for Prosci, the world's leading independent Change Management research company.





## Topics we will cover

- Does it pay to invest in Change Management?
- Refresher on key principles of the people side of change;
- Assess the people challenges of a current change in your team;
- What works and what doesn't in change: update on international Best Practices;
- The five building blocks of successful change: Prosci's ADKAR® model;
- The role of managers in successful change;
- Prosci's Top 10 Strategies for Managing Resistance to Change;
- Develop a Change Management Coaching Plan for your team.

## Each Manager receives

Change Management Resources for managers, valued at \$615. These can be used for any number or type of change in the future.

- Prosci's Change Management Guide for Managers – complete 143 page Toolkit & CD for Managers; complete with:
  - ADKAR® – A model for change in business government and our community by Jeffrey M Hiatt;
  - The Employee's Survival Guide to Change by Jeffrey M Hiatt;
  - ADKAR® Business Change Worksheets;
- Change Management: the People Side of Change by Jeffrey M Hiatt and Timothy J Creasey.
- 2009 Edition of Prosci's Best Practices in Change Management.



**"The secret to successful change lies beyond the visible and busy activities that surround change. Successful change, at its core, is rooted in something much simpler: How to facilitate change with one person."**

**Jeffrey M. Hiatt, author of ADKAR®: A Model for Change in Business, Government and our Community and Prosci CEO and Founder.**

## About Being Human

Founded in 1993, our mission is to develop change-capable people and organisations to achieve the benefits of change.

We provide Change Management & Leadership consulting, training and coaching services based on global best practices. As Prosci's exclusive Primary Affiliate in Australia, we deliver Prosci's range of best practice Change Management programs for Executives, Managers, Change Practitioners and Employees. We also sell Prosci's Toolkits and Books through our Bookstore.

## Program presenters



### Catherine Smithson

Catherine Smithson is a leading facilitator, educator and consultant in change management, leadership development and organisation development. She has 20 years' experience as a senior manager and a consultant with public and private sector organisations. Catherine has a BA DipEd, MBA and MA as well as numerous professional accreditations.



### Vicky Emery

In her 20-year career, Vicky Emery has successfully worked with leading organisations in the public and private sectors. Her expertise includes leadership, change management and executive coaching. Vicky holds qualifications in Education, Somatic Psychotherapy, Adult Education and is also an experienced accredited practitioner in a wide range of leadership and Change Management tools and methodologies.



Developing change-capable people and organisations

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